

**INSTRUCTIONS FOR DOWNLOADING AND SUBMITTING AN EXCEL® PRICE SCHEDULE ONLY
WHEN RESPONDING TO A SWIFT EVENT**

STEP

- 1 A Price Schedule in Excel® (.xls) is attached to the "Line Details" of the Event. You must "download" and save the Excel Price Schedule to your desktop before you can begin filling in your offer and complete the Price Schedule. You must "upload/attach" the completed Price Schedule where directed in the Line Details section of the Event.
- 2 Responses will only be accepted on the Price Schedule included with the Event in Microsoft Excel® 97-2003 Workbook (.xls), or Microsoft Excel®2010 Workbook (.xlsx). **The State reserves the right to reject any Price Schedule not submitted in .xls or .xlsx format.**
- 3 When you have completed your entire response, you must 'upload/attach' the completed Price Schedule and select the 'I HAVE ATTACHED MY PRICE SCHEDULE' check box where directed in the Line Details section of the Event. **DO NOT SELECT 'I DECLINE TO BID ON THIS LINE'**. Selecting this box may cause your response to be rejected.
- 4 If you're having trouble submitting or attaching your Price Schedule, call the Help Desk at 651-201-8100 - Option No.1

SUBMIT PRICES USING THE PRICE SCHEDULE PROVIDED WITH THE EVENT

The Price Schedule must be returned in the Excel® format.

"DO NOT" SUBMIT EXCEL PRICE SCHEDULES AS PDF FILES.

The State reserves the right to reject responses if the Excel Price Sheets are submitted as PDF files or any other format not supported by SWIFT.

EXHIBIT D
AFTERMARKET TRACTOR, COMPACT LOADER,
WHEEL LOADER ATTACHMENTS
Discount Off List Pricing Info
Specification 3.0

Vendor Name:	LANO EQUIPMENT, INC. ANOKA
Contact Person:	SCOTT FAHEY
Street Address:	6140 HWY 10 NW
P.O. Box:	
City, State, Zip	ANOKA, MN 55303
Phone #:	612-223-0510
Toll Free #:	888-448-5266
Email Address:	scott_f@lanoequip.com

<u>SPEC NUMBER</u>	<u>INFORMATION REQUESTED</u>	<u>ANSWER</u>
8.1	<u>MANUFACTURER:</u>	CONEQTEC UNIVERSAL
8.2	<u>ATTACHMENT DESCRIPTION:</u>	ASPHALT PLANERS, MANHOLE SAWS, COMPACATION
8.3	<u>PERCENT DISCOUNT (%) TO BE APPLIED TO LIST:</u>	10%
8.4	<u>DATE AND/OR I.D. OF PRICE LIST:</u>	CONEQTEC 2020 PRICING 3/15/20
8.5	<u>STANDARD WARRANTY TERM</u> (Months/Years):	1 YEAR
8.6	<u>DELIVERY CHARGES: (NO FLAT RATE ALLOWED)</u>	
8.6.1	<u>DELIVERY STARTING POINT:</u> (City) (State, Zip Code)	WITCHITA KS 67277
8.6.2	<u>PRICE PER LOADED MILE:</u>	\$1
8.6.3	<u>MINIMUM DELIVERY CHARGE:</u>	\$600
8.7	<u>INSTALLATION SERVICES - \$ PER HOUR</u> (Shop Rate): Installation services may be requested on an "as needed" basis.	\$125



AP Planer

AP-300	1650 lbs.	12" w, 6" d, 38 pics	\$17,900.00
AP-300 HD	1700 lbs.	12" w, 6" d, 38 pics	\$20,000.00
AP-400	1830 lbs.	16" w, 6" d, 48 pics	\$18,250.00
AP-400 HD	1880 lbs.	16" w, 6" d, 48 pics	\$21,000.00
AP-450	2080 lbs.	18" w, 6" d, 56 pics	\$20,750.00
AP-450 HD	2150 lbs.	18" w, 6" d, 56 pics	\$24,700.00
AP-600	2200 lbs.	24" w, 6" d, 68 pics	\$22,850.00
AP-600 HD	2250 lbs.	24" w, 6" d, 68 pics	\$26,000.00
AP-760	2450 lbs.	30" w, 6" d, 78 pics	\$28,000.00
AP-800	2600 lbs.	32" w, 6" d, 88 pics	\$29,000.00
AP-1000	2850 lbs.	40" w, 6" d, 108 pics	\$32,500.00
AP-1200	3155 lbs.	48" w, 6" d, 128 pics	\$36,500.00
AP-300 BH	1650 lbs.	12" w, 6" d, 38 pics	\$13,090.00
AP-400 BH	1750 lbs.	16" w, 6" d, 48 pics	\$13,750.00
AP-450 BH	1850 lbs.	18" w, 6" d, 48 pics	\$14,685.00
AP-600 BH	1950 lbs.	24" w, 6" d, 56 pics	\$15,950.00

CP Planer

CP-300	1350 lbs.	12" w, 6" d, 38 pics	\$14,000.00
CP-400	1650 lbs.	16" w, 6" d, 48 pics	\$15,850.00
CP-450	1750 lbs.	18" w, 6" d, 56 pics	\$16,250.00
CP-600	1920 lbs.	24" w, 6" d, 68 pics	\$18,500.00

APX Planer

APX-300	1350 lbs.	12" w, 6" d, 38 pics	\$12,850.00
APX-400	1650 lbs.	16" w, 6" d, 48 pics	\$14,650.00
APX-450	1750 lbs.	18" w, 6" d, 56 pics	\$15,050.00
APX-600	1920 lbs.	24" w, 6" d, 68 pics	\$17,300.00

Mini Planer

MP-300/ 3	450 lbs.	3" w, 4" d, 12 pics	\$9,750.00
MP-300/ 6	460 lbs.	6" w, 4" d, 20 pics	\$9,750.00
MP-300/ 9	475 lbs.	9" w, 4" d, 28 pics	\$9,750.00
MP-300/ 12	500 lbs.	12" w, 4" d, 38 pics	\$9,750.00

Pattern Mill

PM-400	2050 lbs.	16" w, 68 pics	\$30,150.00
PM-400 IC	2075 lbs.	16" w, 68 pics	\$41,250.00

Manhole Saw

HS-24	1700 lbs.	24" dia, 14.5" d, 24 pics	\$34,000.00
HS-30	1750 lbs.	30" dia, 14.5" d, 24 pics	\$34,000.00
HS-40	1800 lbs.	40" dia, 14.5" d, 30 pics	\$34,000.00
HS-48	1850 lbs.	48" dia, 14.5" d, 38 pics	\$34,000.00
HS-57	1900 lbs.	57" dia, 14.5" d, 45 pics	\$34,000.00

Berm Grinder

BG-325	1000 lbs.	13" w	\$26,000.00
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Surface Prep

SP-200 Pic	1150 lbs.	8" w, 88 pics, drum	\$20,000.00
SP-300 Flail	1150 lbs.	8" w, 120 flails	\$20,000.00

Water Kit

WG-25	25 gal.	Gravity	\$1,500.00
WG-55	55 gal.	Gravity	\$1,700.00
WP-25	25 gal.	Pump	\$1,600.00
WP-55	55 gal.	Pump	\$1,800.00

AP-450 drum - 540 lbs

VIS 991 motor - 135 lbs

LPB 72" Brush - 81 lbs

Slot Cutter

SSG-7	1065 lbs.	7" d, 3" w, 20 pics	\$14,000.00
SSG-9	1150 lbs.	9" d, 3" w, 20 pics	\$15,000.00
SSG-12	1250 lbs.	12" d, 3" w, 24 pics	\$17,500.00
BSG-7	885 lbs.	7" d, 3" w, 20 pics	\$11,500.00
BSG-9	985 lbs.	9" d, 3" w, 20 pics	\$12,500.00

Rock Saw

RS-450 / 2.5	2350 lbs.	18" d, 2.5" w, 35 pics	\$28,350.00
RS-450/ 5	2400 lbs.	18" d, 5" w, 54 pics	\$28,850.00
RS-600/ 2.5	2500 lbs.	24" d, 2.5" w, 44 pics	\$29,300.00
RS-600/ 5	2600 lbs.	24" d, 5" w, 68 pics	\$29,850.00

Micro Trencher

MTC-6	1650 lbs.	6" d, .5"-2.5" w	\$20,000.00
MTC-12	1700 lbs.	12" d, .5"-2.5" w	\$22,000.00

Plate Compactor

DC3500	470 lbs.	12" x 24" BH-Excav	\$7,000.00
DC5000	700 lbs.	16" x 34" BH-Excav	\$7,700.00
DC5500	620 lbs.	41" w, Mini	\$7,400.00
DC5500/S	710/770 lbs.	52" or 60" w, Mini	\$8,550.00
DC6000	715 lbs.	18" x 34" BH-Excav	\$7,350.00
DC6500	910 lbs.	24" x 34" BH-Excav	\$8,850.00
DC8000	1250 lbs.	48" - 73"	\$9,550.00
DC8000/S	1450 lbs.	74" - 90"	\$10,750.00
DCS 5000/24	700 lbs.	34" x 16"	\$9,750.00
DCS 5000/36	750 lbs.	34" x 16"	\$10,950.00
DCS 6000/24	800 lbs.	34" x 18"	\$9,750.00
DCS 6000/36	825 lbs.	34" x 18"	\$10,950.00
DCS 6500/24	1100 lbs.	34" x 24"	\$9,750.00
DCS 6500/36	1150 lbs.	34" x 24"	\$10,950.00

Stump Grinder

SC-19	875 lbs.	19" dia, 16 teeth	\$12,700.00
SC-21	919 lbs.	21" dia, 32 teeth	\$13,450.00
BSC-21	975 lbs.	21" dia, 32 teeth	\$14,200.00

Rotary Tiller

RT-1300	965 lbs.	52" w, 28 tines	\$9,300.00
RT-1500	1010 lbs.	59" w, 32 tines	\$9,650.00
RT-1700	1175 lbs.	66" w, 36 tines	\$10,000.00
RT-1800	1200 lbs.	73" w, 40 tines	\$10,550.00

Low Profile Broom

LPB-1500	775 lbs.	60" w, 18" dia	\$6,100.00
LPB-1800	900 lbs.	72" w, 18" dia	\$6,400.00

Heavy Duty Angle Broom

AB-2100 HD	975 lbs.	84" w, 32" dia	\$8,880.00
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5 in 1 Bucket

DS-72	1500 lbs.	72" w, 10" reach	\$7,700.00
DS-84	1800 lbs.	84" w, 10" reach	\$8,250.00

Broom Water Kit

WPS-55/60	55 gal.	60" w, Pump	\$1,850.00
WPS-55/72	55 gal.	72" w, Pump	\$1,900.00

prices are subject to change
 Effective 3/15/20